

Jason M. Waite
Partner
Alston & Bird LLP
Washington, DC

Jason Waite concentrates his practice on the regulations impacting the global movement of goods and technology. He counsels clients on all aspects of customs law, export controls and sanctions and embargoes, with an emphasis on compliance, transactional planning, and enforcement defense. His practice includes counseling, as well as representation in formal and informal administrative processes and in court.

Jason has significant experience representing clients that are the subject of government investigations involving alleged violations of the import, export and related fraud laws. He defends clients in administrative proceedings and in litigation concerning civil and criminal penalties, liquidated damages, debarment and forfeiture. Jason also conducts internal investigations and compliance self-assessments, guides clients through voluntary and directed disclosures of import and export violations to government agencies, represents clients in audits and origin verifications and prepares internal trade compliance and training programs.

Jason received his J.D., with distinction, from the Emory University School of Law, where he was an editor of the *Emory International Law Review*, and his B.A., cum laude, with high honors, in political science, from Middlebury College. He is a member of the Administrative Law and Regulatory Practice Section and the International Section of the American Bar Association. He is also a licensed U.S. Customs broker.

Representative Experience

- Advised clients in the aerospace, apparel, automotive, cosmetics, consumer products, electronics, food and beverage, machinery and equipment, medical products, software, sporting goods, technology, telecommunications, textiles and other industrial sectors on U.S. and foreign import and export regulations.
- Represented clients through successful completion of voluntary disclosures of import and export violations, including violations related to exports made without requisite licenses, unauthorized diversion of exported goods, business conducted in countries subject to U.S. sanctions, tariff classification, valuation, origin, and NAFTA eligibility.
- Managed the conduct of internal reviews of import and export compliance for importers and exporters of goods and technology.
- Designed, developed and implemented import, export, sanctions, and FCPA compliance policies and procedures, as well as training programs related to same.
- Defended exporters in a variety of investigations and enforcement proceedings before BIS, CBP, and the Office of Foreign Assets Control.
- Defended former president of a company in a criminal case related to the unlicensed exports of biological materials.
- Obtained numerous export licenses, and favorable export classification rulings, advisory opinions and Commodity Jurisdiction determinations from the Departments of Commerce, State and Treasury.
- Obtained countless favorable rulings and protest decisions from CBP.
- Represented importers in Focused Assessments conducted by CBP.
- Counsel to a global company in its management of the worldwide deployment of software and technology and compliance with applicable regulatory controls.

